



The Doonan[®] PROFIT.

News & Information to help YOU create Profitable Sales!

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5-YEAR WHEEL END WARRANTY THE NEW STANDARD AT DOONAN

With the release of the March Sales Quote Form, Doonan is now standard with the Hendrickson Intraax Suspension HXL5.

This gives your customer an automatic 5-year wheel end warranty just for going from oil to semi-fluid grease.

Our goal is to help provide your customers with virtually maintenance-free systems in order to save them time and money.

Other wheel end options on Doonan trailers are available as well and include:

- **Intraax HXL3:**
3-year warranty with oil
- **Intraax HXL7:**
7-year warranty with semi-fluid grease and P spindles
- **HT Suspensions:**
Standard with 1-year warranty (both oil & semi-fluid grease)
- **Hutchens Spring:**
Standard with 1-year warranty (both oil & semi-fluid grease)



CHAPARRAL II HEAVY DUTY SPIF COMPLIANT TRAILER “Getting Creative to Make the Sale - We Can Help!”

When a major North American clean energy provider needed a trailer that met their rigorous standards for hauling low level radioactive rods, their dealer knew just where to turn for a custom job that would provide the durability and reliability required with a quick turnaround. Mike Hignett, an experienced salesman for one of Doonan’s Canadian dealers, says that Doonan exceeded his expectations. “This project was challenging because we had to help the customer design what they needed as we went along. It took many revisions to get the specifications just right. At some manufacturers, this would’ve taken over a year, but Doonan helped us turn it around in a few months,” Mike says. “There are a number of manufacturers who could’ve made a 4-axle trailer, but we wanted to work with Doonan because they have the patience to help us get it right.”

What started out as just an idea is now leaving the Doonan plant just four months later. The Chaparral II aluminum trailer received a number of upgrades to accommodate the proprietary use. Instead of 2 or 3 axles, this one has 4 with the front one being a liftable, steerable axle with super single tires, reverse-a-matic technology, and custom wheels that accommodate disc brakes. A heavy duty beam, 19” landing leg, and several heavy duty securement options give this trailer a 120,000 GVWR and 60,000 lb. in 4 feet beam rating. The aluminum material and Roll Stability System (RSS) will help the trailer stand up to Canada’s rough weather conditions, and its design is SPIF compliant. To make sure that the power company can side-load custom sized shipping containers that stay secured at all times, the trailer features container locks with 60” centers along with chain ties every four feet. As if that weren’t enough, J hook channels also come standard.

Other features that will also come in handy are liquid filled air gauges, a rear bumper step between the uprights, lift controls in a box, and zinc plated winches. “I sell a fair amount of specialty equipment and work with lots of manufacturers,” Mike says. “But this experience was by far the easiest.”

