

THE DOONAN PROPHECY

What's New at Doonan

During the month of August 2007, Doonan Specialized Trailer, LLC completed the installation of its new paint system. Gone are the days of individual gallon cans being mixed by hand. With the new system paint is supplied to the booth using a ProMix Easy and ProMix II system from Graco, the leader in fluid transportation products.



This systems automatically maintains the mixing ratio within 1% of predefined tolerance limits creating a more consistent coating for improved barrier protection. Each trailer is now painted with 4+ mils of Sherwin Williams epoxy based primer and topcoat.

Dealer Highlight

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Peterbilt of Wyoming has been a Doonan dealer in this location since 2002. Last month Peterbilt of Wyoming purchased the first extendible oilfield trailer produced by Doonan. This is an actively stocking dealership location, so please contact Bill DeVore for any of your Doonan trailer needs.

Monthly Model Highlight

The featured model for this month's article is the extendible drop deck trailer. This model made its debut at the Great American Truck show in Dallas, TX and was the highlight of the show.

While this particular model contains pop-up rollers throughout the lower deck and an 8 5/8" custom made tail roller integrated into the rear plate, all three Doonan trailer designs (flatbed, drop decks and double drops) are available in an extendible model.



All the extendibles are manufactured with a minimum of 5/8" x 6" 130k flange on the male main beams. With a closed tandem axle configuration set to the rear a 53' flatbed extendible can achieve a length of 88' 5". The 53' drop deck or double drop with the same axle configuration and a 10' top deck can achieve a 78' 5" length. The weight on this beefy tri-axle extendible oilfield unit was only 20,340#. While the weights vary significantly across the extendible models depending upon certain options, making a trailer an extendible adds approximately 5,000# to the normal trailer weight.

Additional details can be found on the Doonan website (www.doonan.com).

The latest version of the Doonan Quote System (version 4.4) provides the dealer the capability to price extendible trailers.

Name That Option

One of the dying arts in the platform industry is metallic paint. Over the years as manufacturers have strived to reduce cycle times and drive down costs, they have eliminated this option from their catalogs. But not at Doonan Specialized Trailers, LLC, we still believe in giving the customer what they want.

As the Company implemented its new Graco paint system last month, special consideration was given to the installation of the system to allow for small batches of special paints.

This was critical to our experienced painters who thrive on the challenge of producing a piece of "art" for a customer who really wants to show off their trailer.

To place an order for a trailer with metallic paint, please include a Dupont # along with the order. In addition we highly recommend a paint sample (4" x 4") be sent to the Company, especially if the customer is trying to match the color of their cab.

Odds & Ends

In August, Doonan Specialized Trailer, LLC finally completed all facility repairs related to the tornado which struck the facility on May 5, 2007. The total cost to repair the damage to the facility was in excess of \$600,000.00

In August, Doonan Specialized Trailer, LLC was awarded a grant from the Federal Home Loan Bank for its efforts to create new jobs in the community.

Next month's newsletter will contain other highlights from the Company's first year as it approaches its one year anniversary.